

PICC Group 601319.SH PICC Group 1339.HK PICC P&C 2328.HK

2025 INTERIM RESULTS PRESENTATION





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Note 1: The Group's A-share report is prepared in accordance with Chinese Accounting Standards ("CAS"), and the H-share results announcement is prepared in accordance with International Financial Reporting Standards ("IFRS"). The GAAP differences are stated in the attached schedule. The figures presented in this report are data under IFRS.

Note 2: While in transition of accounting standards, for easier comparison, unless otherwise noted, the figures presented in this report including Insurance Revenue, Net Profit, Net Asset. Claim Ratio, Expense Ratio, Combined Ratio, Underwriting Profit, Investment Yield are stated under New Accounting Standard. The rest of the figures are stated under Old Accounting Standard.

Note 3: Actuarial assumptions of PICC Life and PICC Health were adjusted, Investment Yield of PICC Life was 4.0%, Investment Yield of PICC Health was 3.5%; Risk Discounted Rate was 8.5%.

Note 4: All point-in-time data such as total assets and net assets are compared with figures at the beginning of the year.

Note 5: Unless otherwise specified, all monetary units in this report are in Renminbi (RMB).



New Accounting Standards: The Group has implemented the Accounting Standards for Business Enterprises No.25 – Insurance Contracts (Cai Kuai [2020] No.20), the Accounting Standards for Business Enterprises No. 22 – Recognition and Measurement of Financial Instruments (Cai Kuai [2017] No.7), Accounting Standards for Business Enterprises No.23 – Transfer of Financial Assets (Cai Kuai [2017] No. 8), Accounting Standards for Business Enterprises No.24 – Hedge Accounting (Cai Kuai [2017] No. 9) and Accounting Standards for Business Enterprises No.37 – Presentation of Financial Instruments (Cai Kuai [2017] No.14).

Old Accounting Standards: The accounting standards disclosed in the Group's 2022 Annual Report adopted the Accounting Standards for Business Enterprises No.25 — Original Insurance Contracts (Cai Kuai [2006] No. 3), Accounting Standards for Business Enterprises No. 26 — Reinsurance Contracts (Cai Kuai [2006] No. 3); Accounting Standards for Business Enterprises No. 22 — Recognition and Measurement of Financial Instruments (Cai Kuai [2006] No. 3); Accounting Standards for Business Enterprises No. 23 — Transfer of Financial Assets (Cai Kuai [2006] No. 3); Accounting Standards for Business Enterprises No. 24 — Hedge Accounting (Cai Kuai [2006] No. 3); Accounting Standards for Business Enterprises No. 37 — Presentation of Financial Instruments (Cai Kuai [2014] No. 23); Regulations on Accounting Treatment of Insurance Contracts (Cai Kuai [2009] No. 15).

Combined Ratio = (insurance service expenses+ (amortized ceded premiums - recovered insurance services expenses) + (finance expenses from insurance contracts issued – financial income from reinsurance contracts held) + Changes in insurance premium reserves) ÷ insurance revenue

Insurance Service Performance = insurance revenue - insurance services expenses + recovered insurance services expenses - amortized ceded premiums – withdraw of premium reserves

Investment Performance = interest income + investment income + Gains and losses on fair value changes in assets - (finance expenses from insurance contracts issued – financial income from reinsurance contracts held) - interest expenses - credit impairment losses

Total Investment Yield = (total investment income – interest expenses on securities sold under agreements to repurchase) ÷ (average total investment assets as of the beginning and the end of the period – average amount of financial assets sold under agreement to repurchase as of the beginning and the end of the period)

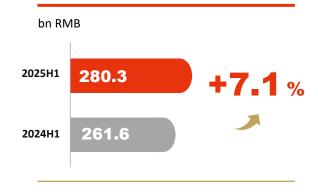
Results
Overview

Segment Overview

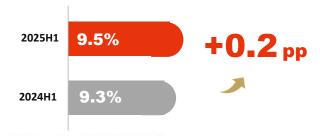


Results Overview

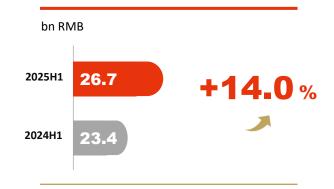
Insurance Revenue



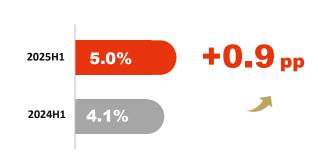
ROE



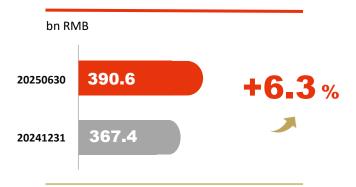
Net Profit Attributable to Equity Holders of the Company



Total Investment Yield (Annualized)



Consolidated Net Assets



Interim Cash Dividend per 10 Shares



Remarkable Achievements in High-Quality Development

601319.SH

PICC Group A-shares reached a nearly six-year high

RMB 9.06

1339.HK

PICC Group H-shares reached the highest price since listing, reaching a 13-year high

нко 6.11

2328.HK

PICC P&C reached the highest price since listing, reaching a 22-year high

нкр 15.92



Group Consolidated Net Profit

A record high for the

same period in history

36.2_{bn}

1

Group Consolidated Net Assets

390.6 bn

A historical high



P&C Combined Ratio 94.8%

Total Investment Income

40.8bn RMB

A record high for the same period in history

Life & Health NBV

8.8bn RMB

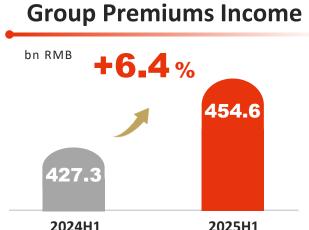
A record high for the same period in history



2222

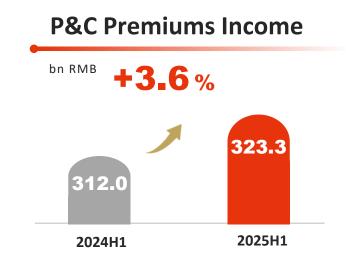
441444

Steady Growth in Business Scale

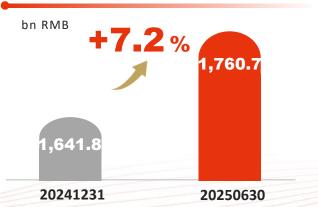


2024H1 2025H1

Life & Health Premiums Income +13.8%/ 115.3 2024H1 2025H1

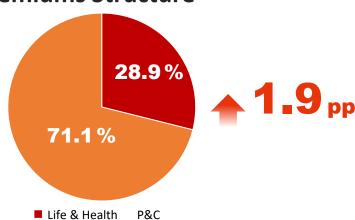






1.3 Continuous Structural Optimization

Group Premiums Structure



Life & Health

Regular premiums income

87.0bn RMB

Regular premiums contribution

66.4%

NBV Margin



↑ 2.0 pp

→ 3.9_{pp}

P&C

Household vehicles premiums contribution **73.4**%

↑ 1.0 pp

Individual non-auto premiums income

16.6%

13.0_{pp}

(Higher than the overall premium growth rate)

Business Synergy

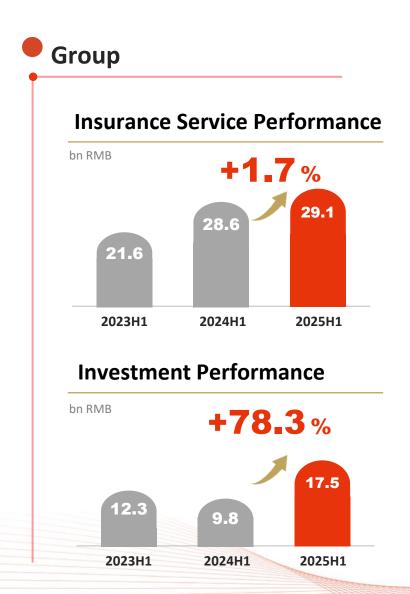
Premiums income

16bn RMB



- Serving 317mn individual customers and 7.94mn institutional clients
- ◆ Driving 1.8 times growth of life and health insurance 10year-and-above first-year regular premiums payment
- Institutional business expansion contributed 1.1 bn RMB in premiums
- Worksite marketing business development contributed
 700mn RMB in premiums

1.4 Continuously Strengthened Profitability

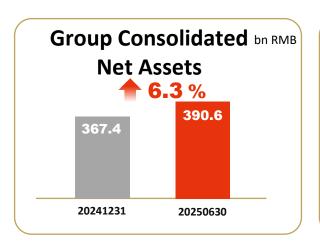


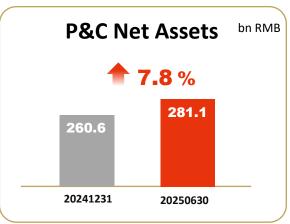






1.5 Continuous Enhancement of Capital Strength



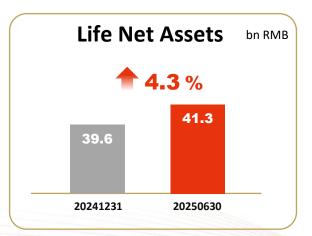


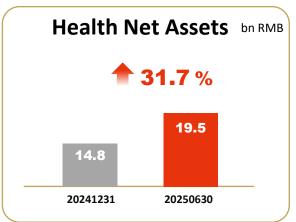


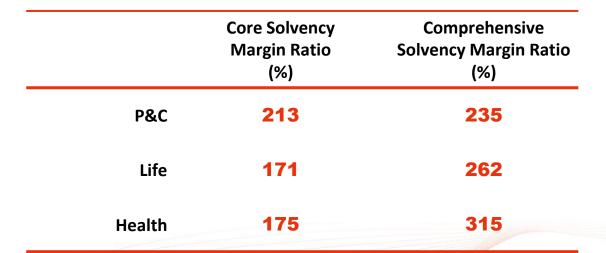
Margin Ratio



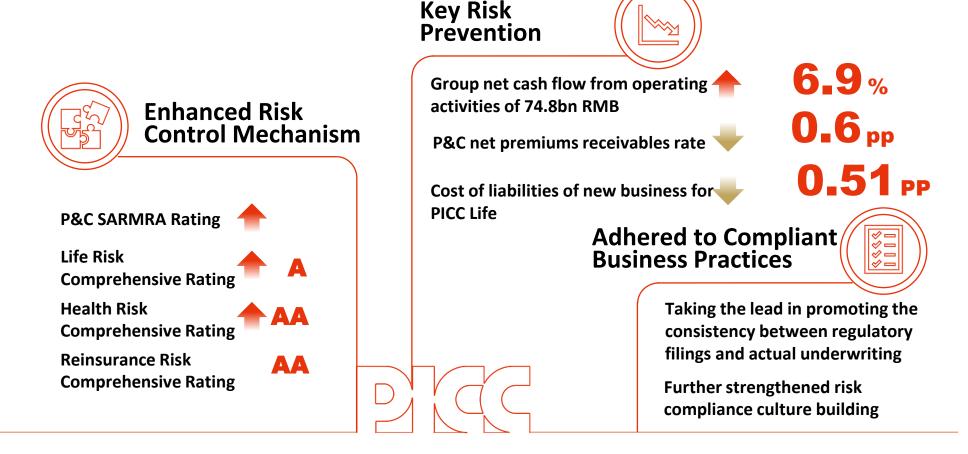
276%







1.6 Effective Risk Prevention and Control



During the first half of 2025, the Group maintained a disciplined approach to risk appetite execution, with no material incidents reported.

1.7 Effectively Leveraged the Function and Role of Insurance

Actively Performed the Functions of Insurance as an Economic Shock Absorber and Social Stabilizer

Claims paid **233.5** bn RMB **114** %

Number of claims cases over 110mn, with daily average number reaching

582,000

Actively providing claim services for 153 catastrophes and major accidents, including the earthquake in Dingri, Xizang

Catastrophe insurance covered 127 cities in 23 provinces, with insured population of 440 mn



Investment scale in support of the real economy

over **1,100**bn RMB

Investment scale in Five Major Areas of Finance

12.4%

1.8 Solidly Serving the Five Major Areas of Finance

Technology Finance

- Established the first national verification and evaluation center of scientific and technological achievements and intellectual property rights
- Achieved full coverage of national science and technology innovation center cities by science and technology insurance sub-centers
- Covering **127,000** high-tech enterprises
 - Launched "Ke Hui Bao" for science and technologybased SMEs

Inclusive Finance



- Undertook 1,373 policy-oriented health insurance projects, covering nearly 1 bn personnel
- Full cost insurance and planting income insurance for three major staple foods covered an area of 340 million mu
- Serving 17.72mn new citizens



- Number of new energy vehicles underwritten reached 6.16mn 36.8%, New energy vehicle insurance overseas project launched in Hong Kong and Thailand
- Provided risk protection for clean energy sources such as wind power, photovoltaic power and hydropower of 683.4 bn RMB 7 3.6%
- Green investment reached 140.4bn RMB 13.6%



- AUM of the second-pillar annuity reached 678-3bn RMB

TWPs of individual pensions **177.4**%

- Institutional pension service covered 50 pension institutions in 14 provinces
- Accelerating digital planning and advancing corporate structural management

Digital Finance

Offered innovative insurance, launched generative AI content infringement liability insurance, the first batch in China



2 times.



Segment Overview



P&C: Results Highlights

Insurance Revenue

249.0_{bn RMB}

+5.6%



Net Profit

24.5_{bn RMB}

+32.3%



Net Assets

281.1 bn RMB

+7.8%



Combined Ratio

94.8%

-1.4 pp



ROE

9.0%

+1.3 pp



Interim Cash Dividend per 10 Shares (Incl. tax)

2.4_{RMB}

+15.4%



Note: Unless otherwise specified, "P&C" refers to PICC Property and Casualty Company Limited and does not include PICC Hong Kong.



Competitive Advantage in Auto Insurance Business Remains Solid

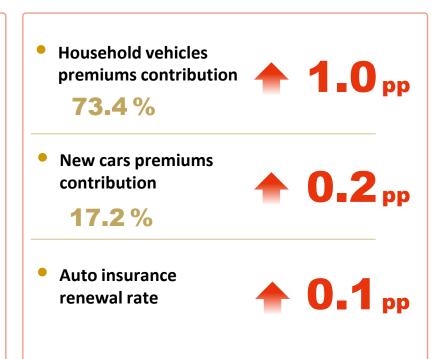
Steady Premiums Growth

- Premiums

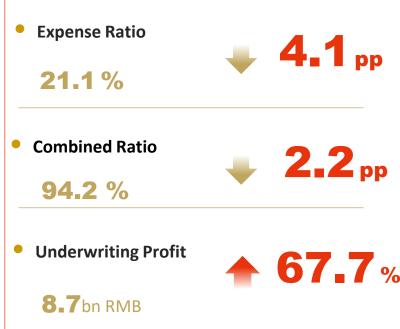
 144.1 bn RMB
- Household vehicles premiums104.8bn RMB
- New energy vehicle premiums
 38.4 %

27.2bn RMB

Structure Optimization



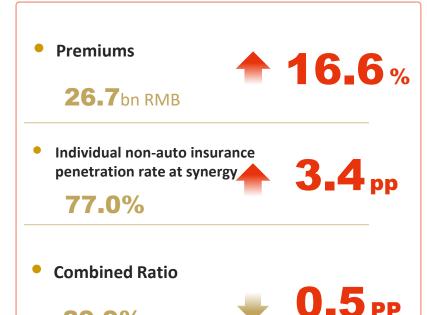
Profitability Enhancement



2.1.2 Improved Profitability in Non-Auto Insurance Business

Rapid development of individual business

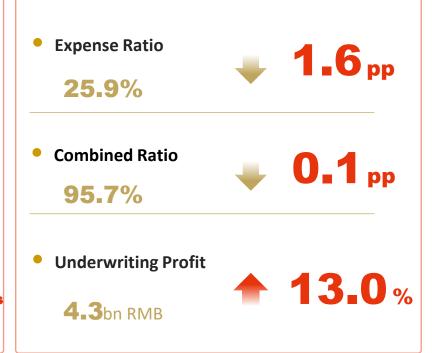
89.9%



Strengthening control of institutional business

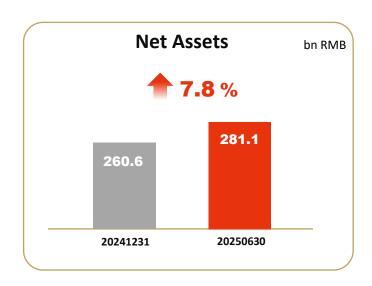


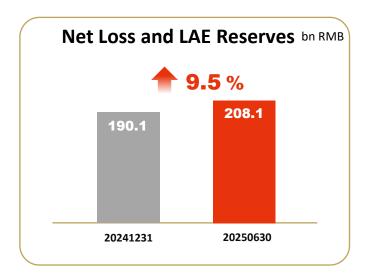
Year-on-year profitability improvement

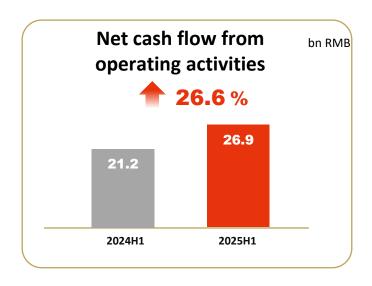


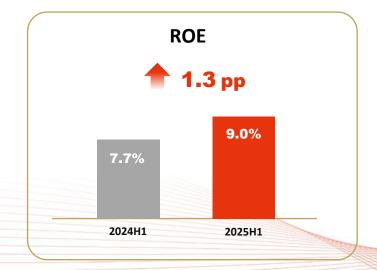
Note: The combined ratio for individual business, as well as the combined ratio and underwriting profit for institutional business, are based on CAS Old Accounting Standard.

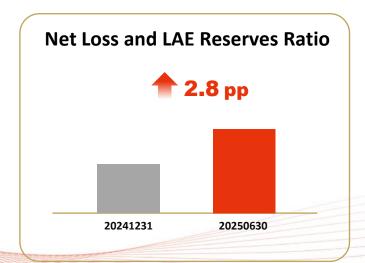
2.1.3 Solid Financial Strength

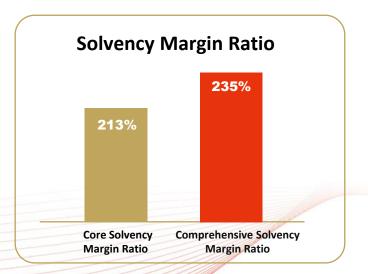












Life: Results Highlights

Insurance Revenue

14.0_{bn RMB}

+32.5%



Regular Premiums Income

71.9_{bn RMB}

+15.8%



Total Assets

784.5_{bn RMB}

+6.0%



Contractual Service Margin

103.1 bn RMB

+11.4%



New Business Contractual Service Margin

10.2 bn RMB

+28.1%



Net Assets

41.3_{bn RMB}

+4.3%



2.2.1 Continuous Improvement in Business Quality

Premiums Income 90.5bn RMB



First-year Regular Premiums of **22.7**bn RMB

25.6%

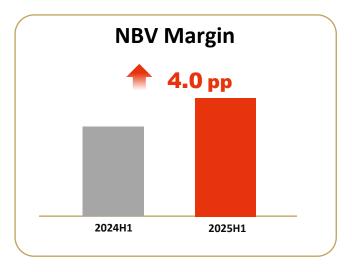
Renewal Premiums of 49.3bn RMB

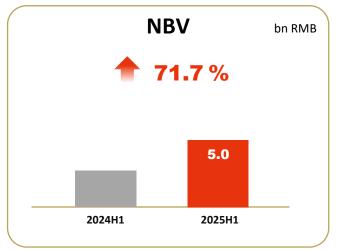
11.7%

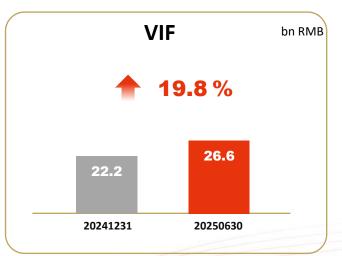
Regular Premiums

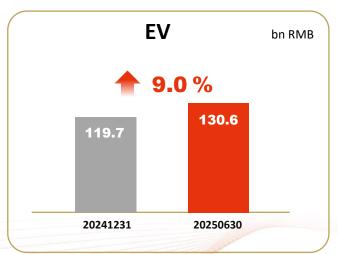
Contribution 79.5%











2.2.2

Enhancement of Professional Development Capabilities in Channels



Individual Insurance

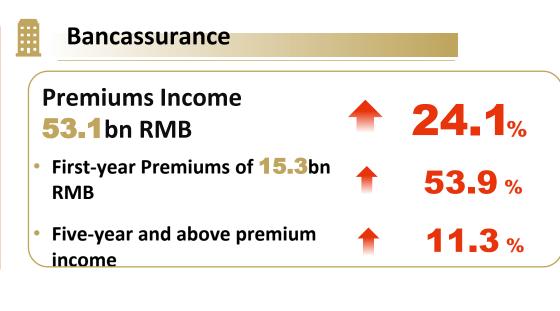
Premiums Income **35.4**bn RMB



10-year-and-above Regular Premiums

- Comprehensive Financial Channels
 64.2 %
- Insurance Wealth Planners





Group Insurance

Short-term Insurance Premiums
7.8 %



 Premiums income from self-operated platforms



12.5 9

Health: Results Highlights

Insurance Revenue

15.6_{bn RMB}

+13.2%



5.1 bn RMB

+49.6%



ROE

29.9%

+3.2 pp



Contractual Service Margin

23.1 bn RMB

+14.6%



New Business Contractual Service Margin

7.1 bn RMB

+37.1%



Net Assets

19.5_{bn RMB}

+31.7%

2.3.1 Business Value Increased Significantly

Premiums Income 40.7bn 12.2% RMB

First-year Regular Premiums 5.6bn RMB

52.3%

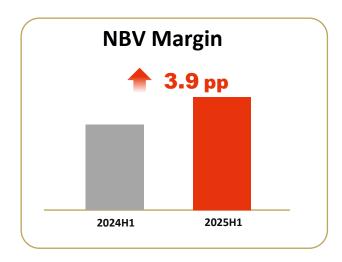
Renewal Premiums

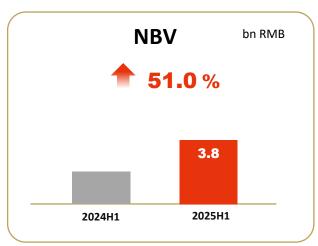
9.5bn RMB

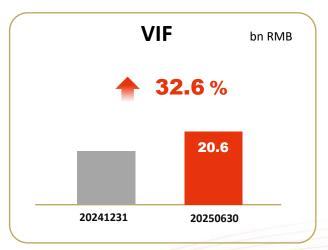
12.0%

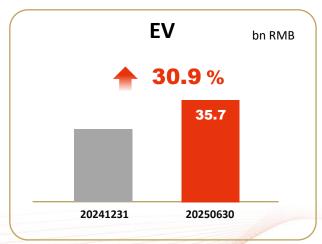
Regular Premiums
Contribution 37.1%

↑ 3.6 pp

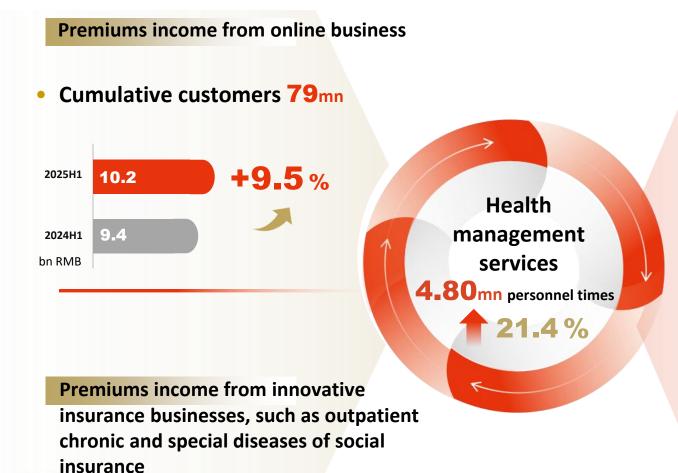








2.3.2 Continuously Strengthen Channel Development



Bancassurance Premiums

First-year Regular Premiums
 23.7 %



Premiums income from large-scale group insurance exceeding 1mn RMB



Asset Management: Performance Overview

Total Insurance Investment Assets

1,760.7 bn RMB

+7.2%

A-share Asset Holdings Scale

+26.1%

OCI Equity Investment Yield Outperformed the CSI 300 Dividend Index

780_{bp}

Total Investment Income

40.8_{bn RMB}

+40.2%

Total Investment Yield (annualized)

5.0%

+0.9_{pp}

Net Investment Income

29.6_{bn RMB}

+10.5%

2.4.1 Ongoing Optimization of Asset Allocation Structure, **Continued Enhancement of Active Investment Strategy**

Asset Structure Optimization



Further enhance asset-liability matching, capitalize on interest rate peaks, increase allocation to long-duration bonds, and optimize the proportion of treasury bonds and government bonds 1.8 pp

- Adhere to the philosophy of "Long-Term **Investment and Value Investment**"
- Increase OCI stock allocation, optimize and stock fund investment strategies, OCI equity **760.7%**

Enhancement of Active Investment



Leverage the stabilizing role of fixedincome assets

Interest income from fixed-income asset 72.4%



The investment returns of TPL stocks and funds rank in the top 30% among comparable mutual funds



2.4.2 Effective Utilization of Insurance Funds to Support Long-Term Capital Market Investment

Implemented the decisions of entry of medium and long-term capital into the market



Strengthened the role as a capital market stabilizer, with the proportion of A-share assets increasing by 1.2 pp compared to the beginning of the year

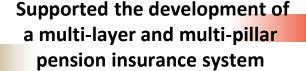


Actively participated in the pilot program for long-term equity investment using insurance assets, with an approved pilot scale of 10bn RMB

Pursued innovative transformation to support major national strategies



Launched the market's first hold-tomaturity real estate ABS product for expressways — "PICC AMC— Guangzhou-Gaoming Expressway Real Estate Asset-Backed Special Plan", supporting the revitalization of existing assets





AUM of PICC Pension exceeded **700**bn RMB



AUM in third-pillar commercial pensions have **doubled** since beginning of the year



Launched the "PICC Capital—State Grid Xinyuan Equity Investment Plan" to actively support the development of China's new energy system and advance the transition towards green and low-carbon energy

Results Overview Segment Overview



Key Work Focus for Second Half of 2025



Focus on strengthening core functions

- Support the development of new quality productive forces
- Support stable foreign trade and expanded domestic demand
- Support inclusive and basic livelihood services
- Support the building of resilient and secure infrastructure



Focus on promoting "Six Reforms"

- Corporate governance reform
- Group's strategic management and control mechanism reform
- Primary-level development empowerment mechanism reform
- Customer resource sharing mechanism reform
- Digital reform
- Talent and human resources management system reform





Focus on high-quality development

- Consolidate the leading position in the P&C market, promote the professionalization and career development of life insurance sales teams, enhance innovation in specialized health insurance products, and strengthen proactive investment capabilities.
- Deepen efforts to reduce costs, improve quality and efficiency, and implement long-term performance evaluation; comprehensively enhance asset-liability management to consolidate and improve profitability



Focus on risk prevention

Strengthen internal control framework, and continuously enhance the foresight and effectiveness of the comprehensive risk management system

- Strengthen the prevention and control of key risks such as premiums receivables interest spread losses, and credit risk
- Enhance compliance leadership and accelerate the intelligent and digital development of the internal control system

Q & A



Appendix: Differences between CAS and IFRS

(mn RMB)

Net Profit Attributable to Equity Holder of the Company

Net Assets Attributable to Equity Holder of the Company

Item	2025H1	2024H1	As of Jun 30, 2025	As of Dec 31, 2024
Under CAS	26,530	22,687	285,111	268,733
Items and adjustments under IFRS:				
Catastrophe reserves of agricultural insurance	908	951	1,086	178
Equity dilution in associates	-540	-	-	-
Impact of such adjustments on deferred income tax	-227	-238	-272	-45
Under IFRS	26,671	23,400	285,925	268,866

Appendix: Key Financials of PICC Group (CAS)

(mn RMB, unless otherwise noted)	2025H1	2024H1	Change
Insurance revenue	280,250	261,629	7.1%
Of which: PICC P&C	249,040	235,841	5.6%
PICC Life	14,018	10,576	32.5%
PICC Health	15,603	13,786	13.2%
Total profit	42,468	34,969	21.4%
Net profit attributable to equity holders	26,530	22,687	16.9%
EPS (RMB)	0.60	0.51	16.9%
Weighted average return on equity	9.5%	9.0%	Up by 0.5ppts
Total investment yield (annualized)	5.1%	4.1%	Up by 1.0ppts
PICC P&C combined ratio	95.3%	96.8%	Down by1.5ppts
New business value of PICC Life	4,978	3,935	71.7% (on a comparable basis)
New business value of PICC Health	3,837	3,025	51.0% (on a comparable basis)
(mn RMB, unless otherwise noted)	As of Jun 30, 2025	As of Dec 31, 2024	Change
Total assets	1,878,495	1,766,384	6.3%
Total liabilities	1,489,039	1,399,158	6.4%
Net assets attributable to equity holders	285,111	268,733	6.1%
Book value per share (RMB)	6.4	6.1	6.1%
Embedded value of PICC Life	130,561	119,731	9.0%
Embedded value of PICC Health	35,662	30,117	30.9% (on a comparable basis)

Appendix: Key Financials of PICC Group (IFRS)

(mn RMB, unless otherwise noted)	2025H1	2024H1	Change
Insurance revenue	280,250	261,629	7.1%
Of which: PICC P&C	249,040	235,841	5.6%
PICC Life	14,018	10,576	32.5%
PICC Health	15,603	13,786	13.2%
Total profit	43,064	36,348	18.5%
Net profit attributable to equity holders	26,671	23,400	14.0%
EPS (RMB)	0.60	0.53	14.0%
Weighted average return on equity	9.5%	9.3%	Up by 0.2ppts
Total investment yield (annualized)	5.0%	4.1%	Up by 0.9ppts
PICC P&C combined ratio	94.8%	96.2%	Down by 1.4ppts
New business value of PICC Life	4,978	3,935	71.7% (on a comparable basis)
New business value of PICC Health	3,837	3,025	51.0% (on a comparable basis)
(mn RMB, unless otherwise noted)	As of Jun 30, 2025	As of Dec 31, 2024	Change
Total assets	1,878,102	1,766,321	6.3%
Total liabilities	1,487,464	1,398,900	6.3%
Net assets attributable to equity holders	285,925	268,866	6.3%
Book value per share (RMB)	6.47	6.08	6.3%
Embedded value of PICC Life	130,561	119,731	9.0%
Embedded value of PICC Health	35,662	30,117	30.9% (on a comparable basis)